



Paul A. Campellone

Shareholder, Providence, RI

Call: 401.274.7200 | Fax: 401.751-0604 | Email: pcampellone@apslaw.com

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EDUCATION

University of Notre Dame
(M.B.A., *magna cum laude*;
J.D., 1982)

Providence College (B.A.,
summa cum laude, 1978)

ADMISSIONS

Rhode Island

Texas

OVERVIEW

Paul Campellone brings to his public finance, M&A, commercial finance and intellectual property practice more than three decades of sophisticated high-profile experience in serving the needs of corporations, closely-held businesses, technology companies, governmental entities, and health and educational institutions. Paul is the Co-Chair of the public finance group and the Chair of the intellectual property transactional practice group at the firm.

His experience includes acting as bond counsel, underwriter's counsel, borrower's counsel or disclosure counsel on various tax-exempt bond issuances, representing financial institutions in multi-million dollar secured lending transactions to local, regional and national borrowers, handling \$150 million in complicated, tax-exempt bond financing for a noted university, helping a not-for-profit hospital group in the sale of its assets and operations to a for-profit hospital group, and assisting multinational corporations in complex, multimillion-dollar transnational transactions.

Paul has a broad-based corporate, banking, public finance, commercial and intellectual property practice that includes mergers, acquisitions, dispositions, secured and unsecured financing, issuance of tax-exempt bonds and notes by state agencies, municipalities and other governmental authorities, governance and securities law issues for companies, formation of domestic and international joint ventures, distribution and supply arrangements, and licensing, development and technology transfer arrangements for his blue-chip clients.

REPRESENTATIVE MATTERS

- Disclosure counsel to the State of Rhode Island for more than ten years on various bond issuances by the State, including the State's issuance of \$157,920,000 of general obligation bonds through two series of bonds and \$48,600,000 of certificates of lease participation through five series of

certificates.

- Represented Johnson & Wales University in financing or refinancing various campus projects in four different states through the issuance of (i) \$48,345,000 Rhode Island Health and Educational Building Corporation Higher Education Facility Revenue Bonds; (ii) \$24,485,000 City of North Miami, Florida Educational Facilities Revenue Bonds; (iii) \$50,000,000 North Carolina Capital Facilities Finance Agency Educational Facilities Revenue Bonds; and (iv) \$29,685,000 Colorado Educational and Cultural Facilities Authority Educational Facilities Revenue Bonds. Paul and his team coordinated and managed the four transactions so they were all consummated within a two-month period.
- Represented Washington Trust Company in connection with the \$13,000,000 Term Loan Facility and a \$1,300,000 Line of Credit Facility to a developer of medical office buildings and outpatient facilities, in connection with its construction of a medical office building on the campus of the Kent County Memorial Hospital.
- Represented a multinational company that manufactures and sells extrusion machinery in the preparation and negotiation of a license agreement for the worldwide licensing of certain add-on technology for use in connection with its line of extrusion machinery.
- Represented a manufacturer of medical devices in the preparation and negotiation of a development and supply agreement relating to medical ports for a major customer in the medical equipment field.
- Represented a consumer products company in the preparation and drafting of a development and licensing arrangement with another consumer products company for the use of certain of its technology in a new product line.
- Represented a national retail jewelry company in the development and negotiation of numerous software and other intellectual property agreements with third party vendors in connection with its development of a new website and ecommerce platform for the online sale of its merchandise.
- Represented a multinational company in the development of its privacy policy in North America.
- Represented a manufacturer of medical devices and its affiliates in connection with a \$7,500,000 Revolving Credit Facility, a \$3,800,000 Term Loan Facility, a \$2,100,000 Term Loan Facility and a \$3,000,000 Industrial Development Revenue Bond Facility from Blue Hills Bank, now owned by Rockland Trust Company.
- Represented the City of Woonsocket, Rhode Island, as bond counsel in the issuance of three separate series of bonds in an aggregate amount of more than \$55,000,000 to finance the construction of a new water treatment plant.
- Represented a financial institution as one of a small syndicate of lenders providing financing in the aggregate amount of \$222,000,000 to a borrower for the renovation of a regional mixed-use complex, consisting of retail, office, residential and hotel space.

- Represented a publicly held multinational conglomerate and certain of its affiliates in connection with the sale of its conformal coating business to a private equity fund for approximately \$53,500,000 through (a) the sale of the capital stock of a Delaware corporation, and a company incorporated in England and Wales, and (b) the sale of certain assets of the client held by an affiliate organized under the laws of Singapore. The transaction was complicated by the fact that the client was retaining its conformal coating business in China that was being conducted by a company organized under the laws of China, which required identifying the assets owned by the entities whose capital stock or assets were being sold and in which the Chinese business needed to retain rights to use, and creating appropriate licenses and other agreements to allow for the retention of such rights.
- Represented a not-for-profit corporation in connection with the sale of its hospitals and related medical operations to a for-profit group of hospitals for \$45,000,000, which was used to repay certain outstanding obligations, including the redemption of three tax-exempt bond issuances at the time of sale.
- Represented the Rhode Island Health and Education Building Corporation as bond counsel on a number of its bond issuances benefiting 501(c)(3) educational institutions and health care providers.

HONORS

- Best Lawyers' 2019 Lawyer of the Year, Closely Held Companies and Family Business Law, Providence.
- Professional Excellence in the Law, Business Law, Rhode Island Monthly, 2019 and 2021.
- AV rated by Martindale-Hubbell, its highest rating for attorneys.
- Recognized in the Chambers USA America's Leading Business Lawyers in the areas of corporate/commercial law.
- Selected by his peers for inclusion in the 2016 – 2021 editions of The Best Lawyers in America® in the field of Corporate Law.

PROFESSIONAL AFFILIATIONS

- Fellow of the Rhode Island Bar Foundation.
- Member, Rhode Island Bar Association's Corporation and Partnership Committee.
- Member, National Association of Bond Counsel.
- Former Rhode Island liaison to the ABA Committee on Corporate Laws.

IN THE COMMUNITY

- Executive Committee Member and Investment Committee Chairman, Junior Achievement of Rhode Island.
- Providence College Alumni Association.